

2023



ZONTA INTERNATIONAL

Jane M. Klausman

# WOMEN IN BUSINESS SCHOLARSHIP

## APPLICATION COVER SHEET FOR ZONTA CLUBS

Applicant's Name: Karisa King

Name of Zonta Club: Zonta Club of Berkshire County District/Region: 1/one region 2/two

Number of applications received by club: one

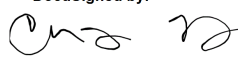
### Application Checklist

- Typed application
- Transcripts with explanation of grading system
- Recommendation from faculty member
- Recommendation from employer/volunteer supervisor or academic advisor
- Zonta International verification of current enrollment form (applicant must be enrolled in at least the second year of an undergraduate program through the final year of a master's program at the time the application is submitted to the local Zonta club), or an official statement from the university/college registrar stating enrollment and graduation information. **Applicant must not graduate before April 2024.** Acceptance letters are not verification of enrollment and **will not** be accepted.
- Applicant's Signature
- Essay meets the guidelines of 500 words or less
- All non-English documents are translated into English

### Application Submission, Completeness and Deadline

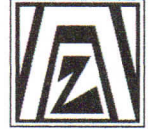
An incomplete application or an application submitted later than **the deadline determined by the district/region to the governor/region representative will not** be considered for the international Scholarship. Applications are accepted by email or regular mail; however, email submissions are preferred. Applications submitted by email must be signed, dated and sent as a PDF. Please copy your district/region JMK Committee Chair when submitting your application to the governor/region representative.

Club President: Chris Haley July 22, 2023  
(print name) (date)

DocuSigned by:  
 7/22/2023  
09DF021EF411432

**Club's president's signature required** (Insert image of your signature or print, sign and scan this page.)

Forward completed form with application to your governor/region representative before the deadline determined by the district/region.

**2023**
**ZONTA**  
 INTERNATIONAL

Jane M. Klausman

# WOMEN IN BUSINESS SCHOLARSHIP APPLICATION FORM

**SEND APPLICATION AND DIRECT ANY QUESTIONS TO:**

**Deadline:** June 1st, 2023  
**Zonta Club/e-Club of:** Berkshire County MA  
**District/Area:** District 1 Area 2  
**To find a club click:** [Club Locator](#)  
**Attention:** Pamela Roberts, Scholarship Chair  
**Address:** P.O. Box 25  
**City/State:** Lenox, MA 01240  
**Province/Country:** US  
**Telephone:** 413-637-4200  
**Email address:** pam@berkshirehouses.com

**Name:** King Karisa A  
 Last (Family) First Middle

**Current mailing address:** 2066 Clayton Mill River Road

**City:** Southfield **State:** MA **Postal Code:** 01259 **Country:** United States

**Email address:** Karisaalyseking@gmail.com **Telephone:** 860-307-3857

**LinkedIn address:** **Twitter handle:**

**Permanent mailing address:** 2066 Clayton Mill River Roas

**City:** Southfield **State:** MA **Postal Code:** 01259 **Country:** United States

**Secondary email address:** **Telephone:**

**Birth date:** 09/13/1992 **Birthplace:** Sharon, CT **Country of citizenship:** United States  
(mm/dd/yyyy) (city and country)

**Name of university/college/institute currently attending:** University of Massachusetts

**Current year of study:** Graduate School 2nd year

**Department:** Isenberg School **Major/field of study:** Accounting

**Plans for study under the JMK Women in Business Scholarship:** Masters of Accounting & Taxation

**Degree sought:** MSA **Expected graduation date (month/year):** 06/24



## Academic background

Applicants are required to send transcripts of grades or equivalent records from all universities, colleges or institutes attended. An explanation of the grading system must be included for each transcript. Please add your current degree sought and expected graduation date (month/year).

University/College	(Year) to (Year)	Major Field	Date Degree Received/Anticipated	Maximum GPA
University of Massachusetts	2021-2023	Accounting	Anticipated MSA	3.8
Marist College	2014-2016	Economics	Received BA	3.1

## Scholarships, fellowships, honors received during the studies listed above

	Month/year
Greystone Equity Honors Programs	Spring 2016
Omicron Delta Epsilon	2015-2016
Dean's List	Spring 2015

## Volunteer and Other Activities

(Please describe your volunteer, non-scholastic activities, memberships and cultural interests):

New Marlborough Fire & Rescue: Active member since 2012. Services as First

Responder and Fire Fighter. Please see resume for more details

## Employment history

From (month/year)	To (month/year)	Employer	Address	Type of work or position held
08/2021	Present	O&G Industries	112 Wall St Torrington CT	Project Accountant
08/2018	08/2021	Farm Credit East, ACA	190 State Rte 9H Hudon NY	Accounting Associate
12/2017	04/2018	Lakeview Accounting LLC	148 Clayton Road Canaan CT	Tax Preparer
12/2016	04/2017	H&R Block	168 Main St Great Barrington	Tax Professional
04/2016	08/2018	Salisbury Bank	5 Bissell St Lakeville CT	Client Service Associate

## Recommendations

Please give one of the attached recommendation forms to a faculty member in the major field of study and the other to an employer, volunteer supervisor or academic adviser.

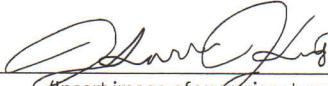
Please list below those who will submit recommendations:

Name	Position	College/university/institute
1. Lawson Martinez	Internal Auditor	FARM CREDIT EAST, ACA
2. Salvatore Gambino	Professor - Marist College	Marist College

**Declaration by applicant**

I certify that all the information contained in my application form is accurate to the best of my knowledge and that I did not receive assistance in completing the essay portions of this application other than for translation into English for advancing to district/region and international levels. I understand that, at the option of the Zonta club sponsoring my application or the Zonta district/region, or Zonta International, I may be interviewed as a candidate for the Jane M. Klausman Women in Business Scholarship. I consent to the electronic or hard copy publication of material in my application by Zonta International.

- I confirm that I have not applied for the 2023 Zonta International Women in STEM Scholarship.
- I confirm that I have not applied to more than one Zonta district.
- I confirm that I am not a family member (ancestor, descendant, adoptee, sibling, niece or cousin and those of their spouse or co-habiting partner)) of a club member and individual with direct membership with Zonta International, and/or employee of Zonta International.

Signature (required)  Date 06/22/23  
 (Insert image of your signature or print, sign and scan this page.)

**Data protection**

Zonta International and Zonta Foundation for Women take the security of your data seriously. We will never sell, trade or rent your personal information provided in this application to third parties. By submitting this application, you agree to the use of your data in accordance with the *Privacy Policy and Publicity Authorization Form* contained in the application documents (see page 8 of the application).

**How did you learn of the Jane M. Klausman Women in Business Scholarship?**  
Please check the appropriate items:

- Social media
  - Facebook
  - LinkedIn
  - Twitter
- Department/teacher
- Directory of grants at university financial aid office
- Directory of grants not at university (e.g., public libraries)
- Website (name): Berkshire Taconic
- Zonta club member: \_\_\_\_\_
- Zonta Club of: \_\_\_\_\_
- Other: \_\_\_\_\_

\*Last year's recommendation information will be used and not resent. Confirmed by Pamela Roberts 06/22/23

**Applicant checklist**

- Please check all items included with the application:
- Completed application in English
  - Official copies of all transcripts
  - Recommendation letter cover sheets with dates and signatures
  - Recommendations (2)
  - Essay (not exceeding 500 words)
  - Zonta International verification of current enrollment form (page 11) with official stamp of the college/university/institute
  - Signatures



## Professional information and goals

(Please type in English.)

In 500 words or less, please describe your academic and professional goals, the relevance of your program to the business field, how you have demonstrated initiative, ambition and commitment to pursuing a career in business, and how the Zonta International Jane M. Klausman Women in Business Scholarship will assist you in reaching your goals. (Essays cannot exceed 500 words to be considered.) Please provide the word count at the end of your answer.

Over the past seven years, while performing a variety of roles in the accounting and financial services industry, my interest in taking the next steps to continue my education has blossomed into this request. That I might develop myself further, with the help of a masters degree in accounting, and with that, be afforded the opportunity to receive the Jane M. Klausman scholarship. I'm excited to embark on the next chapter of my life as it has taken several alternative paths to reach this threshold. I did not begin my education in accounting, but have found myself drawn to it as my career has progressed.

While in undergrad, my full-time job was as a client, service associate, working in the trust and wealth advisory field, handling the sales and purchases of stocks and mutual funds as well as adhering to the legal constraints of each specific trust agreement. My coursework in economics and more specifically my honors program in investing directly related to my role in wealth advising. However, even while pushing forward to achieve my degree, something felt unfulfilled. Shortly after my graduation from Marist college with a BA in economics, I took a second job as a part-time tax preparer at H&R Block. I handled returns of a relatively low complexity, but as time would allow, I worked with the more senior tax preparers, assisting them in their higher complexity returns. I began seeking out more exposure and found myself wanting to participate in more tax-based functions in my wealth advisory role. I continued tax preparation on a part-time basis for two tax seasons, until I felt confident in making the leap to a full-time accounting role at Farm Credit East, ACA as a full-time accounting associate. In that position, I prepared taxes, reviewed payroll, performed records work, and actively participated in the tax planning process for several customers.

Accounting offers a variety of career avenues and has afforded me numerous skills apart from tax preparation. I found myself becoming more curious about the side of accounting outside of tax season. Three years with Farm Credit East, ACA I transitioned to cost accounting for Construction projects. O&G industries is one of the largest construction companies in Connecticut and this real life application of working accounting has been an exciting learning process. I work closely with the CFO, accounts receivable, accounts payable, payroll, and the tax managers to ensure accounting operations of each individual project, as well as I would be industries is being handled appropriately.

The more I become exposed to the different aspects of the accounting field has to offer, a MSA feels like the right decision to aid me in the next phase of growth. While the masters of accounting degree from the University of Massachusetts, will give me the knowledge and educational accreditation to sit for the CPA exam, opportunities, such as the Jane M Klausman women in business Scholarship, are what allow me to pursue these ambitious goals. I appreciate your consideration.



**Privacy Policy and Publicity Authorization**

**Zonta International Jane M. Klausman Women in Business Scholarship Program**

Zonta International and the Zonta Foundation for Women are committed to honoring the privacy and wishes of all of our Jane M. Klausman Women in Business Scholarship recipients at all times. In order to do this, please read the following information carefully and indicate your agreement as appropriate.

- 1. Most data collected by Zonta International and the Zonta Foundation for Women is used only to help Zonta better serve its scholarship recipients. It is our general policy to collect and store only personal information that our recipients knowingly provide. Zonta does not sell, trade, or rent your personally identifying information to third parties. Except as described in paragraph two, we take reasonable measures not to disclose personally identifying information about you.

I have read the above paragraph and agree to the Terms and Conditions therein.

- 2. From time to time, Zonta International and the Zonta Foundation for Women conducts various marketing activities to promote the Jane M. Klausman Women in Business Scholarship Program. In addition, to ensure Zonta's ability to fund the Scholarships, the Zonta Foundation for Women may from time to time provide information to donors to the Jane M. Klausman Women in Business Scholarship Fund about recipients of their donations. Zonta retains the right to use your name, photograph and biographical information to promote the Jane M. Klausman Women in Business Scholarships in various promotional materials, including the website.

I have read the above paragraph and agree to the Terms and Conditions therein.

Karisa King

Please print your name

Signature is required (Insert image of your signature or print, sign and scan this page.)

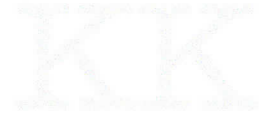
06/25/23

Date



# Karisa Alyse King

- Home: 2066 Clayton Mill River Rd Southfield, Ma 01259
- Phone: (860) 307-3857 • Email: [Karisaalyseking@gmail.com](mailto:Karisaalyseking@gmail.com)



## Education

**Marist College**, School of Management, GPA 3.1 Poughkeepsie, NY **Graduated May 2016**  
*Bachelor of Arts, Economics* | Business | Environmental Policy  
**Academic Distinctions:** Deans List; Pre-Law Advising

**Mount Everett Regional High School**, GPA 3.5 Sheffield, MA **Graduated June 2011**  
**Academic Distinctions:** Honor Roll; Honors Diploma; Honors and AP level curriculum

## Honors Programs and Awards

**Research Analyst, Greystone Equity Fund:** Actively manages portion of the Marist College endowment in honors program while becoming exposed to equity and fixed-income valuation, financial modeling, technical analysis, investment tools and relevant applications, and portfolio management; served as research analyst and group editor for sector, company, and annual reports; worked closely with Fund president and professors on annual report release.  
**OΔE, Omicron Delta Epsilon:** International economic honor society; provides a forum to discuss economic issues, research current topics, and apply theories; serves as monthly newsletter editor; moderates and organizes notes for discussion and presentations to faculty, students, and the community

## Professional Experience

**O&G Industries Torrington, CT** **August 2021 – Present**

**Project Accountant:**  
 Ensures that all projects are billed accurately and timely. Provides accounting and financial/cost analysis support to various project field staff.

**Farm Credit East, ACA Hudson, NY** **August 2018 – August 2021**

**Accounting Associate:**  
 Prepares tax returns at all levels of complexity, under review of senior level staff, for individual, partnership, corporation, and gift tax returns; Works with clients directly, answering tax questions and attending client meetings; Markets financial services, lending, payroll, and appraisal products to clients, has a working knowledge of these different services and acting as a point of contact for clients; Prepares records timely and accurately for various financial needs; Handles IRS and State notices on behalf of clients; Completes monthly and quarterly sales tax, 940's, 941's, and 943's, timely and accurately; Stays current with federal and state educational requirements; Possesses federal PTIN, NY-PTIN, as well as a notary designation in Connecticut and New York State.

**Lakeview Accounting LLC Canaan, CT** **December 2017 – April 2018**

**Tax Preparer:**  
 Prepares timely and accurate individual tax returns; Interprets tax documents for the preparation of individual tax returns in varying degrees of complexity; Possesses Federal PTIN; Stays current on federal and state updates as well as federal and state educational requirements.

**H & R Block, Great Barrington MA** **December 2016 – April 2017**

**Tax Professional:** Completes 60 hours of income tax course material on topics such as wages, filing requirements, dependent exemptions, interest and dividends earned, income credit and due diligence, income adjustments, education credits, retirement credits, ethics, tax theory and current laws and filing practices; Prepares and completes accurate tax returns, meeting IRS and state requirements; generates business growth; maintains client retention; sells additional products and services when applicable; Provides IRS audit support; works directly with clients, conducting tax interviews and assessments

**Salisbury Bank & Trust Company Lakeville, CT** **April 2016 – August 2018**

**Trust Administrator, Client Services Associate I:** Duties include processing client cash receipts and disbursements, management of cash flow in client accounts, and proper handling of files and documents; responsible for the completion of the annual administrative/investment review documents; supports the administration of IRA / Pension accounts, including the monitoring of federal and state regulations as they relate to IRA / Pension accounts; responsible for preparation of probate accountings and inventories, RMD and CRUT calculations; assigned management of Life Insurance Trusts and Tax preparations as areas of responsibility; works closely with investment managers, trust officers, insurance agencies, attorneys, auditors, and accountants.

## Volunteerism

**New Marlborough Fire & Rescue, Fire Fighter & First Responder:** Active member for eight consecutive years and counting; CPR / LUCAS Certified; provides medical care within scope of practice; initial scene stabilizer; versed in various rescues, fire control, R.I.T standards, forcible entry, vehicle extrication, air pack training, equipment and basic fire truck operation; attends weekly training; stays up-to-date on changes to protocol and procedure.

**New Marlborough Land Trust** conducted independent research, utilizing town land records and current laws to compile reports on Conservation Restrictions, Chapter Land, and Conservation Easements as they impact residential/commercial development, town tax revenue, and real-estate; created and operated multiple social media platforms to market events, such as group hikes and town projects such as the goat reclamation of overgrown pasture project.

**Splash, Marist College** acts as an instructor to secondary school students in an independently created course; engages students to actively learn about personal finance, focusing on credit, institutional products for financial management, banking, and saving through a presentation, games, and questions.

## Leadership

**Emerging Leaders Program:** A non-credit certificate program aiding in the development of leadership qualities with lectures and specific course material

**National Society of Leadership and Success:** Attends workshops, webcasts, and lectures from the nation's leading presenters in a society of success-oriented individuals focused on developing careers through leadership, collaborative problem solving, and team-work.

## Additional Skills

**Computer Literacy:** Able to perform basic and specialized internet functions; fluent in basic and corporate Excel performances, Power Point, and Word



The Commonwealth's Flagship Campus

Graduate School

Graduate Student Service Center  
534 Goodell Building  
140 Hicks Way  
Umass Amherst, MA 01003  
gradrec@grad.umass.edu

United States

**Enrollment Verification as of 6/23/2023**

Name: Karisa King

OPE ID: 002221

ID Number: 28254810

**Career:** Graduate

**Academic Program:** Management

**Expected Completion Date:** 9/1/2025

**Academic Plan:** Accounting (MS)

**Sub-Plan:** Accounting-Prof track

**Degree:** MSAcctg

**Declare Date:** 6/1/2021

Enrollment History

Term	Career	Begin Date	End Date	Status
Spring 2023	GRAD	2/6/2023	5/25/2023	Full-Time

Sincerely,

Senior Associate Registrar  
Graduate School and University Without Walls

KCW/ts/enrollment





*Patrick Sullivan*  
Patrick Sullivan, University Registrar

Official Transcript - Non-Degree

Name: Karisa King  
Student ID: 28254810  
Birthdate: 09-13

Fall 2018

Send To: Pamela Roberts

Program: Graduate Non-Degree  
Major: Continuing Education

Course	Description	Attempted	Earned	Grade
ACCOUNTG 331	Cost Acctg	3.0	3.0	B+
TERM GPA	0.000	TERM TOTALS	3.0	
CUM GPA	3.000	CUM TOTALS	19.0	
<b>Career Totals:</b>				
CUM GPA	3.000	CUM TOTALS	19.0	

----- Beginning of Non-Degree Enrollment -----

Fall 2013

Program: Non-Degree Continuing Educ.

Course	Description	Attempted	Earned	Grade
ECON 104	Introduction to Macroeconomics	4.0	4.0	B
TERM GPA	3.000	TERM TOTALS	4.0	
CUM GPA	3.000	CUM TOTALS	4.0	

Winter 2016

Program: Non-Degree Continuing Educ.

Course	Description	Attempted	Earned	Grade
ECON 305	Marxian Economics	3.0	3.0	B
TERM GPA	3.000	TERM TOTALS	3.0	
CUM GPA	3.000	CUM TOTALS	7.0	

Spring 2018

Program: Graduate Non-Degree  
Major: Continuing Education

Course	Description	Attempted	Earned	Grade
ACCOUNTG 321	Intermed Financial Acctg I	3.0	3.0	A
TERM GPA	0.000	TERM TOTALS	3.0	
CUM GPA	3.000	CUM TOTALS	10.0	

Summer 2018

Program: Graduate Non-Degree  
Major: Continuing Education

Course	Description	Attempted	Earned	Grade
ACCOUNTG 371	Individual Taxation	3.0	3.0	A-
ACCOUNTG 491B	S-Auditing	3.0	3.0	B
TERM GPA	0.000	TERM TOTALS	6.0	
CUM GPA	3.000	CUM TOTALS	16.0	

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*Patrick Sullivan*  
Patrick Sullivan, University Registrar

**Official Transcript - Graduate**

**Name:** Karisa King  
**Student ID:** 28254810  
**Birthdate:** 09-13

TERM GPA 4.000 TERM TOTALS 6.0  
CUM GPA 3.800 CUM TOTALS 18.0

Send To: Pamela Roberts

Summer 2023

Program: Management  
Major: Accounting (MS)

Course	Description	Attempted	Earned	Grade
SCH-MGMT 645	Principles/State & Local Tax			
SCH-MGMT 723	Adv Topics/Financial Reporting			

Career Totals:  
CUM GPA 3.800 CUM TOTALS 18.0

No entries below this line

Beginning of Graduate Enrollment

Fall 2021

Program: Management  
Major: Accounting (MS)

Course	Description	Attempted	Earned	Grade
ACCOUNTG 322	Intermed Financial Acctng II	3.0	3.0	A-
SCH-MGMT 615	Ethics & Prof Responsbl/Acctg	3.0	3.0	A

TERM GPA 4.000 TERM TOTALS 6.0  
CUM GPA 4.000 CUM TOTALS 6.0

Spring 2022

Program: Management  
Major: Accounting (MS)

Course	Description	Attempted	Earned	Grade
SCH-MGMT 605	ExplorDataAnalytics/AcctPro	3.0	3.0	B

TERM GPA 3.000 TERM TOTALS 3.0  
CUM GPA 3.500 CUM TOTALS 9.0

Fall 2022

Program: Management  
Major: Accounting (MS)

Course	Description	Attempted	Earned	Grade
SCH-MGMT 705	FinStatementAnalysis&Valuation	3.0	3.0	A

TERM GPA 4.000 TERM TOTALS 3.0  
CUM GPA 3.667 CUM TOTALS 12.0

Spring 2023

Program: Management  
Major: Accounting (MS)

Course	Description	Attempted	Earned	Grade
SCH-MGMT 706	Financial Mgmt/Nonprofit Org	3.0	3.0	A
SCH-MGMT 736	Taxes & Business Decisions	3.0	3.0	A

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University of Massachusetts Amherst

## Explanation of Transcript

University Registrar  
213 Whitmore Administration Building  
University of Massachusetts  
181 Presidents Drive  
Amherst, MA 01003-9313  
(413) 545-0555

### CREDIT

Since September 1933, a two-semester system has been in effect, with the unit of credit being the semester hour. A semester hour of credit represents weekly lecture/recitation of 50 minutes or laboratory exercise of about 110-170 minutes, for the 14-week semester.

### GRADES

Effective Fall 2004, the following grading system has been in effect:

A = 4.000	B+ = 3.300	C+ = 2.300	D+ = 1.300
A- = 3.700	B = 3.000	C = 2.000	D = 1.000
	B- = 2.700	C- = 1.700	F = 0.000

AUD = AUDIT (No effect on cumulative average or on credit toward graduation.)  
CR = is assigned to work completed through transfer credit or through testing (achievement, advanced placement, CLEP, college board scores) and has no effect on cumulative average.  
DR = DROPPED (No effect on cumulative average.)  
INC = INCOMPLETE (For students without graduate standing, counts as 0.000 in the cumulative average.)  
IF = INCOMPLETE FAILURE (Counts as 0.000 in the cumulative average.)  
IP = IN PROGRESS (No effect on cumulative average.)  
NR = indicates no grade roster was turned in for the entire class, and has no effect on cumulative average.  
P = PASS (No effect on cumulative average.)  
SAT = SATISFACTORY (No effect on cumulative average.)  
W = WITHDRAWN (No effect on cumulative average.)  
WF = WITHDREW FAILING (No effect on cumulative average.)  
WP = WITHDREW PASSING (No effect on cumulative average.)  
Y = YEAR-LONG COURSE IN PROGRESS. (No effect on cumulative average.)  
— = indicates no grade was turned in for this student. For students without graduate standing, counts as 0.000 in the cumulative average.

Between Fall 1975 and Summer 2004 inclusive, the grading system was the same as the current system above, except:

- The A-, B+, B-, C+, C-, and D+ grades were not awarded. Instead, AB (3.500), BC (2.500), and CD (1.500) midpoint grades were awarded in addition to the other grades listed above.

In the case of repeated courses, all attempts remain on the transcript, with impacts on GPA and credit totals as shown.

### FIVE COLLEGE PROGRAM

Courses taken through this program bear a department code including one of the following institutions. These indicate which college offered the course.

@AMH = Amherst College  
@HMP = Hampshire College  
@MNT = Mt. Holyoke College  
@SMI = Smith College

For this program, the student's home institution handles registration and grades.

The official Five College grading system is:

A = 4.000	B = 3.000	C = 2.000	D- = 0.750
A- = 3.750	B- = 2.750	C- = 1.750	E = 0.000
B+ = 3.250	C+ = 2.250	D = 1.000	F = 0.000

### COURSE NUMBERING SYSTEM

#### Since September 1977:

001-099	No Graduation credit
100-299	Undergraduate credit only/lower division
300-399	Undergraduate credit only/upper division
400-499	Undergraduate credit/upper division
500-599	Combined graduate/undergraduate credit
600-899	Graduate credit only

#### Prior to September 1977:

001-099	No Graduation credit
100-199	Undergraduate credit only/lower division
200-399	Undergraduate credit only/upper division
400-499	Professional courses, no graduate credit
500-699	Graduate credit only, parallels 200-399 courses
700-999	Graduate credit only

#### Prior to 1965:

001-099	Undergraduate credit only
100-149	Graduate credit only
150-199	Undergraduate/Graduate credit
200-299	Graduate credit only

### ABBREVIATIONS KEY

#### Column Headings:

ATTEMPTED = All credits in which the student was enrolled for the term, regardless of grade. Includes credits taken pass/fail.

EARNED = The credits passed.

GRADE = The grade assigned.

POINTS = The grade points. This is calculated by multiplying the number of credits for a graded course taken at this institution by the numeric value assigned to the grade received. (No grade points are assigned to courses taken on an elective or mandatory pass/fail basis nor any other courses excluded from the GPA per University policy. Note that also, no grade points are shown for F and \_ grades, even though the course's credits are being counted into the GPA.)

#### Statistics Below Each Term:

TERM GPA = The student's Grade Point Average for the term.

TERM TOTALS = Display of, respectively, the sums of all credits attempted, all credits earned, and all grade points from this term's enrollments.

CUM GPA = The student's cumulative Grade Point Average reflecting all enrollments (and, occasionally, other credits) credited to this or previous terms.

CUM TOTALS = Display of, respectively, the sums of all credits attempted, all credits earned, and all grade points for all enrollments, transfer and test credits credited to this or previous terms.

#### Career Totals:

CUM GPA = The student's cumulative Grade Point Average reflecting all work recorded for this career.

CUM TOTALS = Display of, respectively, the sums of all credits attempted, all credits earned, and all grade points for all enrollments, transfer and test credits credited to this career.

#### Other:

An "S" preceding the course number was used, at one time, to designate courses taken at the Stockbridge School of Agriculture.

(RPT) or (REPEAT) At the end of the course title was used, at one time, to designate a course repeated.

### INSTITUTION OF RECORD

Starting in Spring 2022, the University of Massachusetts Amherst serves as the institution of record for Academic Programs International (API). UMass Amherst also serves as the institution of record for several defunct institutions including Mt. Ida College, Bryant and Stratton Junior College, Chamberlayne Junior College, Coyne Electrical School, Grahm Junior College and the New England Institute.

# MARIST COLLEGE

Poughkeepsie, New York 12601-1387  
(845) 575-3000 [www.marist.edu](http://www.marist.edu)

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## Recommendation

For Karisa King

Here are my observations concerning her.

Karisa is a very warm and friendly person who is well-liked by her classmates and teachers. She has a very pleasant nature about her and works very well with others. She demonstrates much maturity and insight for her age. With her above average social skills, she should not have any problem working in groups while keeping an open mind. She has a high motivation level and appears to be a self-starter at all of her tasks.

Karisa is pretty much an average math student who works very hard at what she does. What she lacks in natural math ability is more than made up by her work ethic and motivation levels. I was fortunate to have her as a student in the Fall of 2014 in Math 115 (Calculus for Management Applications). Initially she was struggling and I didn't feel she could handle the challenges of the course work. However, she was determined to do well. She often met me in the very early morning hours before our 8 am class to receive extra help on the material. This would require her to sacrifice much of her free time and rise very early to meet me. I knew then that she was extremely motivated and clearly displayed her seriousness of purpose. She was willing to spend as much time as necessary to be successful in my course. Well, she pulled herself up managed to end up in the B range for the semester. A quality that is very rare among students now-a-days. With this attitude and drive, I have no doubt she would do well in any other task she encountered. This positive attitude and great motivation are common among all successful individuals.

I feel Karisa would be an excellent choice for the Jane M. Klausman Women in Business Scholarship and would be committed to doing the best job possible. I would strongly recommend her.

Date: 04/28/22

Instructor: Salvatore V. Gambino  
Math & Computer Science  
Marist College, Poughkeepsie, NY

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**Recommendation for  
Jane M. Klausman Women in Business Scholarship**

Please return this form by: April 30th

Applicant's Signature is required (Insert image of your signature or print, sign and scan this page.)

Applicant: King Karisa \_\_\_\_\_  
Last (Family) Name First Middle

Recommendation from: Lawson Martinez Internal Auditor  
Name Position/Title

Farm Credit East, ACA

College/university/institute/business/organization

The applicant above has applied for a Jane M. Klausman Women in Business Scholarship. The Jane M. Klausman Women in Business Scholarship Evaluation Committee greatly values and appreciates your opinion. Please discuss the applicant's accomplishments; current academic program or work experience; intellectual independence; capacity for analytical thinking; ability to organize and express ideas clearly; creativity; motivation; and potential for learning and succeeding in a business-related field. You may write your recommendation letter on letterhead of your choice; however, you must sign and submit this form with your letter of recommendation to the address below.

How long have you known the applicant? 3 years (2 professionally)

Please rate the applicant with respect to your experience with other students/employees in this field/position:

- Exceptional Top 5%    
  Very Good Next 10%    
  Good Next 15%    
  Average Next 30%    
  Below Average Last 40%    
  Insufficient opportunity to observe

4-29-22

Signature is required (Insert image of your signature or print, sign and scan this page.) Date

Return form to Zonta Club of:	BerkshireZonta	Mailing Address:	
City:		State/Province:	
Postal Code:		Country:	
Fax:		Email Address:	berkshire@zontadistrict1.org zontaberksire@gmail.com and pcltd@roadrunner.com

**FARM CREDIT EAST**, ACA

190 State Route 9H, Hudson NY 12534-3819  
800.362.4404 | 518.851.3313 | FarmCreditEast.com

Dear Sir or Madam,

I am writing this letter to offer my recommendation on behalf of Karisa King for the Jane M. Klausman Women in Business Scholarship. I worked with Karisa for two years and came to know her as one of the most dedicated and hardest working members of our team. Additionally, she has gone on to continue her education and advance her career by working towards her MSA through the Transitions program at the University of Massachusetts, Amherst.

I worked with Karisa in a collaborative space as well as in a review capacity and can attest to the fact that a particular strength she possesses is thoroughness and attention to detail. If there was a project where there was any degree of ambiguity about how a certain matter should be handled, she was the first to address the uncertainty and the first to begin the process of eliminating it if possible. A rather pertinent example of this was determining the eligibility of H2A, temporary nonimmigrant farm workers in respect to the receipt of Economic Impact Payments. Karisa readily took on the task of researching the subject and worked diligently to ensure the proper treatment of the payments on the customers' tax returns.

Karisa also displayed great creativity and problem solving through a strong desire to generate and improve internal processes. For two consecutive tax seasons she worked on improving the procedure for filing the IT-204LL authorization forms and associated annual filing fees for New York State LLC's. Each year her efforts resulted in fewer missed returns and a marked improvement in efficiency. There is no doubt in my mind that we could not have completed those projects in the same time frame or to the same degree of accuracy without her.

Overall, Karisa is hard working, dedicated, and is not afraid to share her ideas or make her voice heard. She never shies away from a challenge or long hours and has proven herself to be adept at tackling multiple projects at once. I feel that she is an excellent representation of women in business and will make a worthy recipient of the Jane M. Kalusman Scholarship.

Sincerely,

**Lawson Martinez** | Internal Auditor

518.851.3313, ext. 1055

190 State Route 9H, Hudson, NY 12534



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